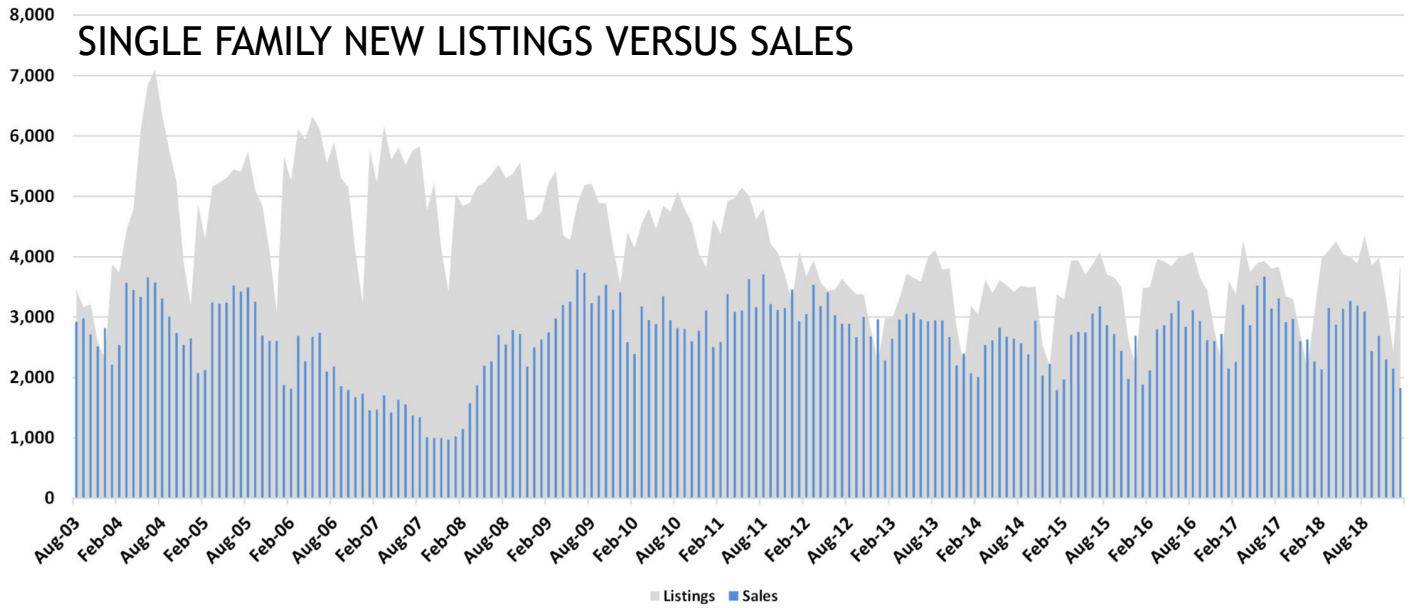


LISTINGS VERSUS SALES



	Listings	Sales
2014		
Jan-14	3,184	2,068
Feb-14	3,047	2,008
Mar-14	3,624	2,538
Apr-14	3,397	2,615
May-14	3,612	2,825
Jun-14	3,526	2,675
Jul-14	3,419	2,642
Aug-14	3,519	2,568
Sep-14	3,493	2,380
Oct-14	3,511	2,942
Nov-14	2,544	2,031
Dec-14	2,197	2,225

	Listings	Sales
2015		
Jan-15	3,376	1,794
Feb-15	3,299	1,965
Mar-15	3,937	2,707
Apr-15	3,937	2,753
May-15	3,705	2,752
Jun-15	3,875	3,056
Jul-15	4,082	3,178
Aug-15	3,707	2,867
Sep-15	3,656	2,721
Oct-15	3,501	2,442
Nov-15	2,634	1,978
Dec-15	2,198	2,690

	Listings	Sales
2016		
Jan-16	3,480	1,884
Feb-16	3,495	2,118
Mar-16	3,967	2,796
Apr-16	3,921	2,869
May-16	3,842	3,068
Jun-16	3,986	3,271
Jul-16	4,029	2,839
Aug-16	4,081	3,113
Sep-16	3,647	2,935
Oct-16	3,447	2,621
Nov-16	2,793	2,603
Dec-16	2,241	2,720

	Listings	Sales
2017		
Jan-17	3,603	2,149
Feb-17	3,381	2,260
Mar-17	4,272	3,203
Apr-17	3,743	2,867
May-17	3,894	3,520
Jun-17	3,928	3,675
Jul-17	3,802	3,144
Aug-17	3,835	3,309
Sep-17	3,349	2,920
Oct-17	3,299	2,973
Nov-17	2,723	2,601
Dec-17	2,146	2,628

	Listings	Sales
2018		
Jan-18	3,089	2,266
Feb-18	3,979	2,133
Mar-18	4,102	3,152
Apr-18	4,253	2,881
May-18	4,041	3,141
Jun-18	3,995	3,269
Jul-18	3,891	3,188
Aug-18	4,356	3,092
Sep-18	3,856	2,437
Oct-18	3,985	2,691
Nov-18	3,322	2,299
Dec-18	2,421	2,147

	Listings	Sales
2019		
Jan-19	3,902	1,825

Source: GLVAR, Coldwell Banker Premier Realty.
Contact your Coldwell Banker Premier Realty agent for a neighborhood level analysis.